

FAMILY DOLLAR ANCHORED RETAIL CENTER

20-30 N BROADWAY AVE, SYLACAUGA, AL 35150





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ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT YOUR TRI-OAK CONSULTING GROUP AGENT FOR MORE INFORMATION.

Disclaimer: The information in this Offering Memorandum is obtained from sources we believe to be reliable; however, Tri-Oak Consulting Group has not verified and will not verify any of this information. Potential buyers are advised to take necessary steps to verify all details during the due diligence period.



- Investment Grade Anchor Tenant: Family Dollar, a BBB-rated investment-grade tenant, offers property stability and low-risk appeal.
- Anchor Tenant Tenure: Family Dollar anchors the center, generating strong foot traffic. Their 20+ year presence indicates a high likelihood of lease renewal.
- 100% Occupancy: The center's 100% occupancy ensures reliable income and reflects strong demand for the space.
- Low PPSF Compared to Market: Market average for this asset type is \$130 PPSF, but this site is offered at \$74.
- Nearby Surrounding Residential: Over 6,500 homes within 3 miles provide a convenient commute to the site.
- Retail Corridor: Major national tenants within a half-mile—like Walgreens, Arby's, and AutoZone highlight the area's strong real estate fundamentals.
- High Traffic 10,371 VPD: Located off the main thoroughfare in Sylacauga, which has 12,500 residents, the property benefits from high traffic with over 10,000 cars passing daily—over 80% of the town's population.



5 | OFFERING SUMMARY

| LIST PRICE: | \$2,105,803 |
|-------------|-------------|
| CAP RATE: | 7.05% |

| NOI: | \$148,459 | | | | |
|-----------------|--|--|--|--|--|
| PPSF: | \$74 | | | | |
| Occupancy: | 100% | | | | |
| Tenants: | Family Dollar Liberty Tax & Loans Metro (by T-Mobile) Panda Inn King Vape & Tobacco Buddy's Home Furnishing | | | | |
| Square Footage: | 28,515 +/- SF | | | | |
| Land Size: | 1.74 +/- AC | | | | |
| Year Built: | 1960/2017 | | | | |
| Parcel Number: | 27-09-29-4-000-185.000 | | | | |







7 | ANCHOR TENANT OVERVIEW





| Company: | Dollar Tree, Inc. (DLTR) |
|----------------|--------------------------|
| Year Founded: | 1986 |
| Locations: | 15,115+ |
| Company Sales: | \$25.51 Billion |
| Website: | www.dollartree.com |
| Headquarters: | Chesapeake, VA |
| Guarantor: | Corporate |
| 2.6 | |

Dollar Tree, Inc. (NASDAQ: DLTR), North America's leading discount variety store operator, announced the acquisition of Family Dollar for \$8.5 billion, which was approved by Family Dollar shareholders on January 22, 2015. As a Fortune 500 company, Dollar Tree now operates over 15,115 stores across 48 states and five Canadian provinces, under the brands Dollar Tree, Dollar Tree Canada, and Family Dollar.

Family Dollar, a rapidly growing retailer, provides a wide range of everyday items for families, from household cleaners and name-brand foods to health and beauty aids, toys, apparel, and home fashions. With most items priced below \$10, Family Dollar is a popular choice for budget-conscious shoppers. The merger with Dollar Tree has expanded Family Dollar's reach to more than 8,000 neighborhoods in 46 states, enhancing its merchandise selection and value.



| Tenant | Suite | SF | Tenant Since | Lease Expiration | Increases | Rent | RPSF | Reimbursements | Gross Income |
|-------------------------|-------|--------|-----------------|---------------------|--------------|-----------|--------|----------------|-----------------|
| Panda Inn | 30 | 5,050 | 2014 | 07/31/29 | None | \$20,400 | \$4.04 | | \$20,400 |
| King Vape & Tobacco | 28 | 2,525 | 2022 | 10/31/25 | 3% Annually | \$21,600 | \$8.55 | \$600 | \$22,200 |
| Buddy's Home Furnishing | 26 | 3,840 | 2022 | 07/31/27 | 10% / Option | \$25,200 | \$6.56 | \$600 | \$25,800 |
| Liberty Tax & Loans | 24 | 3,990 | 2022 | 09/30/28 | None | \$22,800 | \$5.71 | | \$22,800 |
| Metro (by T-Mobile) | 24A | 3,510 | 2019 | 09/30/25 | None | \$20,400 | \$5.81 | | \$20,400 |
| Family Dollar | 20 | 9,600 | 2004 | 12/31/29 | 5% / Option | \$67,200 | \$7.00 | \$8,718 | \$75,918 |
| TOTAL: | | 28,515 | | 3.8 Years WALT | | \$177,600 | | \$9,918 | \$187,518 |

INCOME 9

RENTAL INCOME

Lease Income

Tenant Reimbursements

Real Estate Taxes

Insurance

CAM

Utilities

Total Tenant Reimbursements

GROSS ANNUAL INCOME

Expenses

Real Estate Taxes

Insurance

Utilities

CAM

Property Management Fees

(Estimated)

TOTAL ANNUAL EXPENSES:

NET OPERATING INCOME:

\$148,459

\$39,059

| \$9,376 | |
|-----------|--|
| φ | |

\$5,400

\$1,987

\$6,000

\$16,296

\$187,518

\$9,918

\$1,200

\$1,212

\$2,020

\$5,486

\$177,600



| | 1-Mile | 3-Mile | 5-Mile |
|-------------------------|--------------|----------|----------|
| POPULATION | | | |
| 2024 Population | 2,496 | 16,760 | 34,288 |
| 2029 Projection | 2,472 | 16,666 | 34,185 |
| Annual Growth 2020-2024 | 0.27% | -0.06% | 0.18% |
| Annual Growth 2024-2029 | -0.19% | -0.11% | -0.06% |
| HOUSEHOLDS | | | |
| 2024 Households | 943 | 6,230 | 13,203 |
| 2029 Projection | 935 | 6,261 | 13,322 |
| INCOME | | | |
| AVG. Household Income | \$42,731 | \$45,642 | \$53,540 |
| | | | |
| | C2 | | |
| | | | |
| |)+ VP[| | |
| along N I | Broadway Ave | | |



BB Comer Memorial



Miller Lumber Company



13 | LOCATION OVERVIEW - Sylacauga, AL







Sylacauga, Alabama, situated in Talladega County, located about 50 miles southeast of Birmingham, provides convenient access to major regional markets via U.S. Highway 280. This location offers excellent connectivity to larger cities and economic hubs. The city is situated just 20 miles west of Talladega, home to the renowned Talladega Superspeedway, which is a significant driver of local tourism and economic activity. Sylacauga's proximity to Talladega allows it to benefit from the economic impact of the racing events and associated activities. Sylacauga is also well-positioned near several higher education institutions. It is about 45 miles from the University of Alabama at Birmingham (UAB), a major research university that contributes to the regional economy and provides a skilled workforce. Additionally, Sylacauga is approximately 50 miles from Auburn University, a leading public research university known for its engineering, business, and agricultural programs.

The city's economy is largely driven by its marble industry, with the Sylacauga Marble Quarry being a historical and economic cornerstone. Sylacauga's marble has been used in notable projects nationwide. The city hosts events such as the Marble Festival, celebrating its unique history and attracting visitors to the area. The city's cultural significance and its historical roots in marble production contribute to its economic stability and growth prospects.



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TAX TOANS

FAMILY BDLAR.

BUDDY'S Patricents

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